

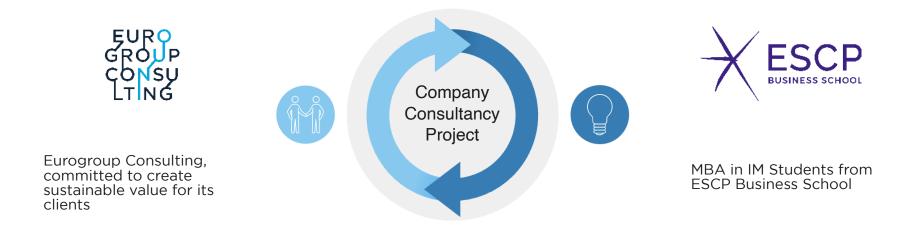
Circular Economy in the Automotive Industry

March 2025





MBA students' mission to create value for Eurogroup Consulting clients



Problem statement - The current state of the circular economy in the automotive industry struggles to present financially sustainable practices.

Project Mission - Our objective is to analyze the current and emerging challenges of implementing circular economy (CE) principles within the automotive industry. We aim to identify opportunities within CE practices and deliver actionable recommendations that enable Eurogroup Consulting to drive sustainable value for its clients.

The project will explore strategies that reduce waste, promote material reuse, and ensure compliance with evolving regulatory standards.

Executive summary

Context & Challenge

The automotive sector faces mounting pressure to adopt circular economy (CE) practices amid rising regulatory demands, resource constraints, and consumer expectations for sustainability. Current CE practices struggle with scalability, economic feasibility, and supply chain complexity.

Key Findings

- Component-Level Priorities: Batteries, powertrain, electronics, and plastics offer the greatest potential for CE initiatives.
- Emerging Trends: The shift to EVs increases demand for material recovery and second-life applications.
- o Global Disparities: Europe lags in resource sovereignty and cost competitiveness compared to Asia.
- Circularity in Europe: Only a small percentage of vehicle materials are recycled, highlighting inefficiencies in end-of-life vehicle management and resource recovery.

Recommendations



- o Short-Term: Strengthen regulatory alignment and incentivize CE adoption (tax breaks, subsidies).
- Medium-Term: Standardize components for easier disassembly and promote modular designs, and scale partnerships across value chain suppliers for CE innovation
- Long-Term: Implement closed-loop systems and introduce component leasing models to drive recurring revenue and integrate advanced technologies like blockchain for lifecycle traceability

What to expect

01 / Introduction to the Automotive Industry
02 / Circular Economy in the Automotive Industry
03 / Project Structure
04 / Key Components
05 / Next Steps
06 / Interviews
07 / Bibliography
08 / Teams

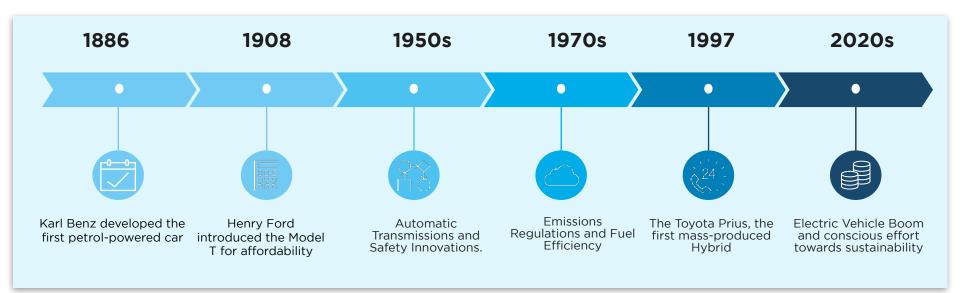






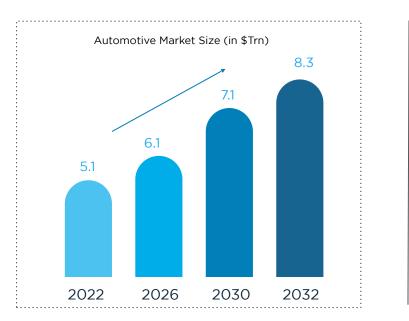
Introduction to the automotive industry

The automotive industry is now transitioning into an era of sustainability



The automotive industry evolved from petrol-powered cars in 1886 to mass production in 1908, safety innovations in the 1950s, fuel efficiency in the 1970s, hybrid technology in 1997, and now a sustainable EV boom in the 2020s

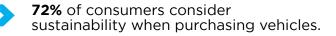
As shifting consumer trends are reshaping the paradigms



Growth in Market Size ~15% per year on an average

Overall Trends in the Automotive Industry





The average age of vehicles in operation in the U.S. hit a record **12.5** years in 2023

The present and the future come with different market opportunities

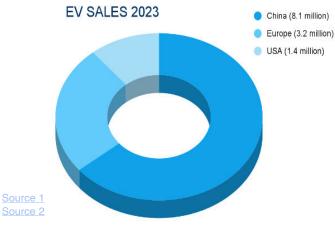


Old generations ICE vehicles are coming to the end of their life, creating market new opportunities at the present

ICE VEHICLES SALES - 2023 China (25.3 million) Europe (14.3 million) USA (9.3 million)



Around 49 million ICE vehicles currently sold annually. Sales are projected to decrease by 45-60% by 2030. This shift creates a greater need for circular economy solutions



China (8.1 million)

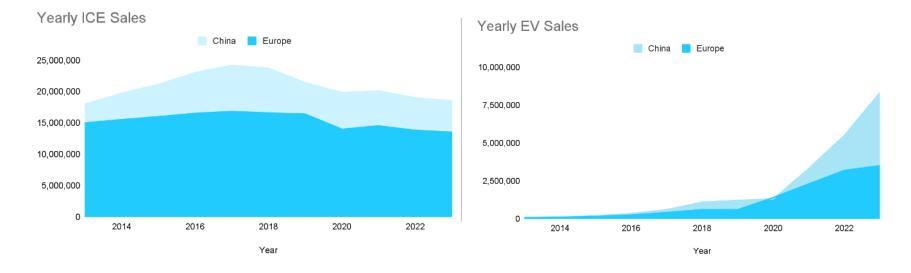


New generation of EV vehicles will create different market opportunities in the future



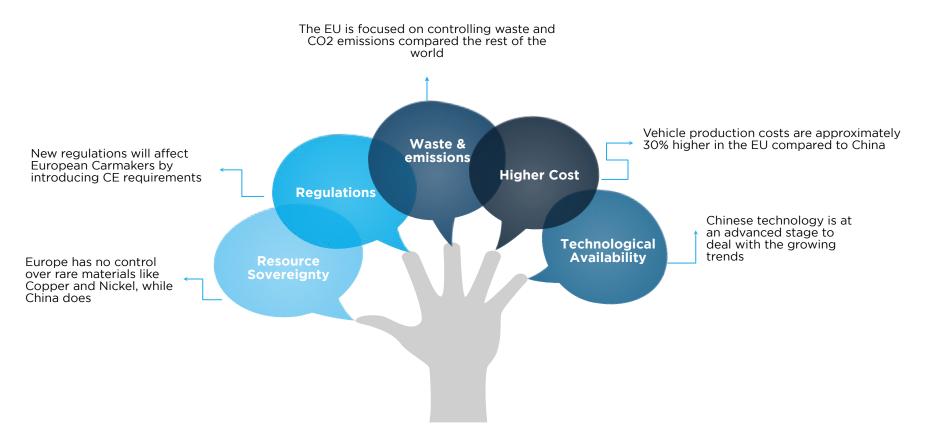
Global electric car sales reached almost 14 million in 2023. representing a 35% increase from 2022. By 2030, EVs are projected to make up about 40-55% of new vehicle sales

While global ICE sales are on the decline, Asia is taking the lead with TVs



European OEMs are looking for new revenue models that keeps them competitive in global markets

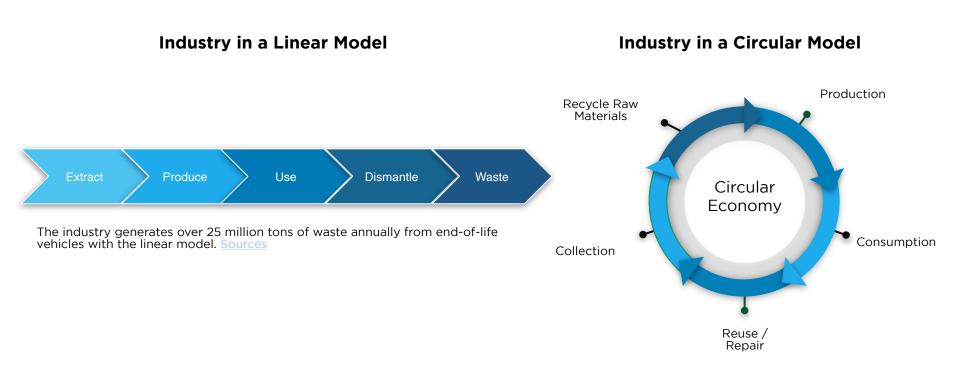
Europe is losing terrain due to five major challenges





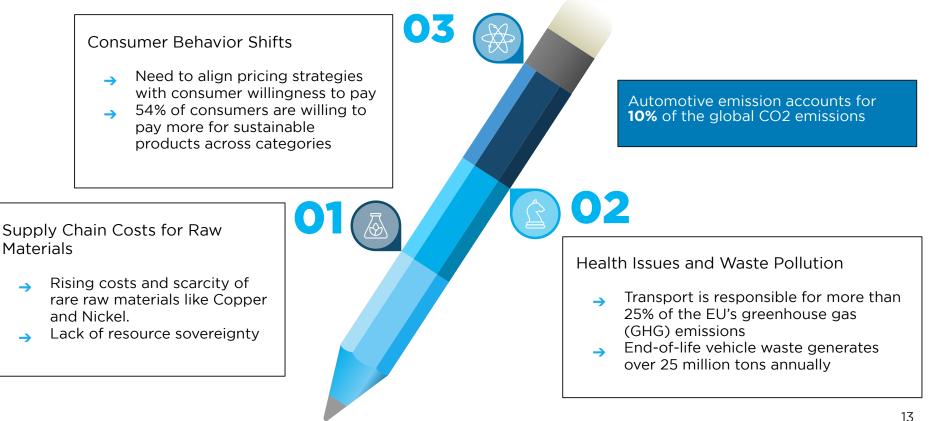
Circular economy in the automotive industry

European Automotive is demanded to shift from linear to circular model

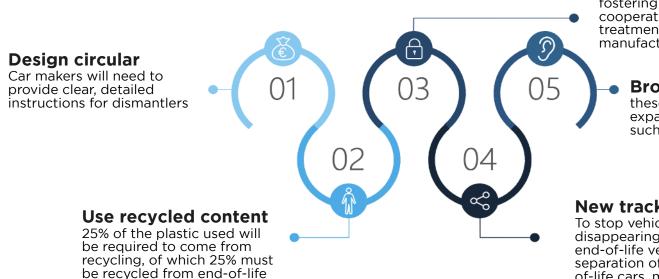


Embracing a circular model not only minimizes waste but also unlocks opportunities for innovation, cost savings, and competitive advantage in a resource-constrained future

Circularity constraints come from external drivers...



...and Europe is addressing them introducing new principles and regulations



vehicles

Improve governance

fostering enhanced cooperation between treatment operators and manufacturers.

Broader coverage

these measures will be gradually expanded to include new categories such as motorcycles and buses

New tracking systems

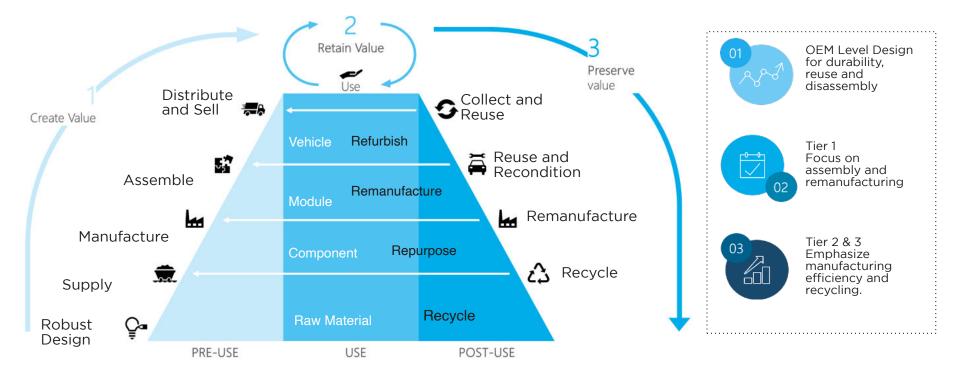
To stop vehicles from disappearing, more tracking of end-of-life vehicles, better separation of old cars from endof-life cars, more fines for infringements How can these players balance the decline on value and transit to a circular economy through sustainable models?





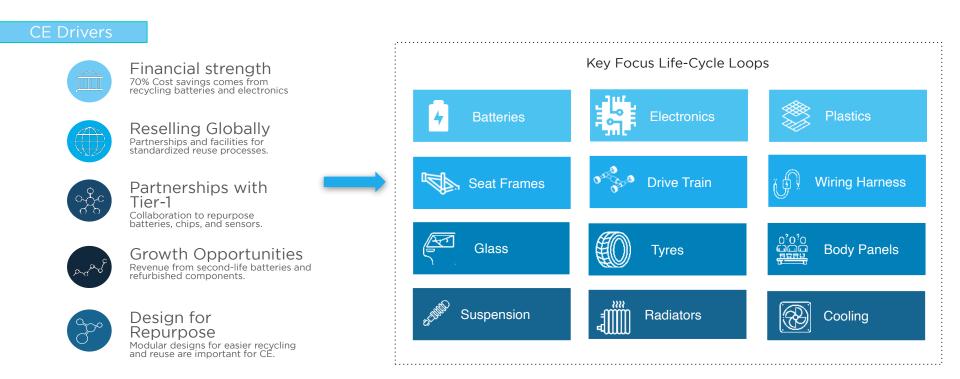
Project structure

The circular economy value chain has several players with key roles

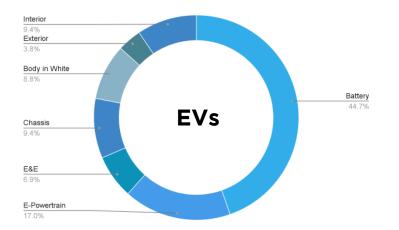


"7Rs" Automotive Supply Chain Framework: Reduce, Reuse, Robust-Design, Refurbish, Remanufacture, Repurpose, Recycle

The players work across various components to close the life-cycle loops



The cost breakdown of car components put a spotlight on various opportunities...

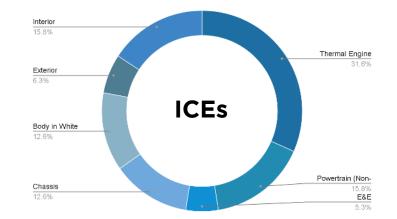




Batteries are the largest EV cost component, with materials like lithium and cobalt offering recycling potential and make up ~45% of overall cost



Powertrain, a key cost in both EVs and ICE vehicles, offers opportunities for reuse and refurbishment to improve sustainability and reduce costs.



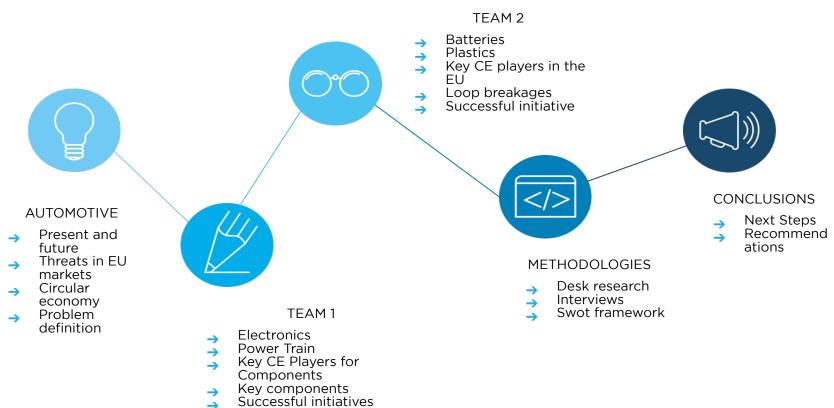


Electronics (E&E) enable key functions like safety, connectivity, and performance, with high potential for recycling and recovery innovation.



Plastics in components like Body, Interior, and Exterior are significant; recycling them reduces raw material dependency and environmental impact.

... That are further developed from two sides, to build our final recommendations



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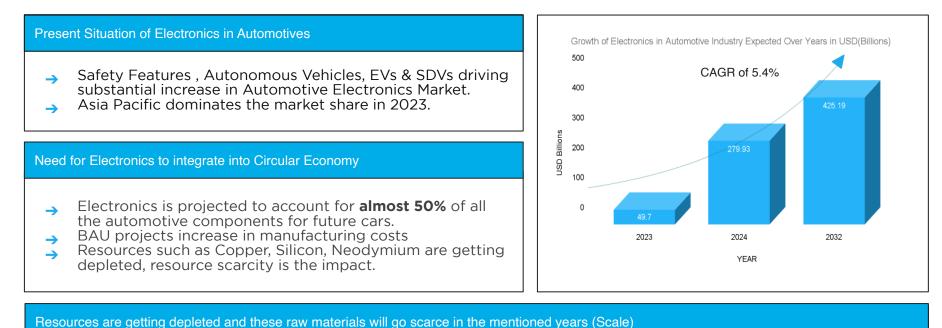


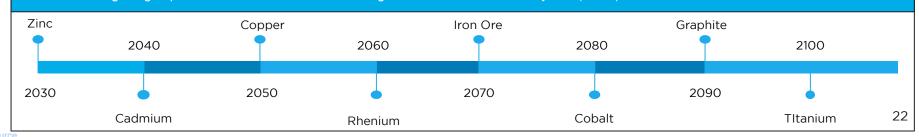
Key Component

Electronics

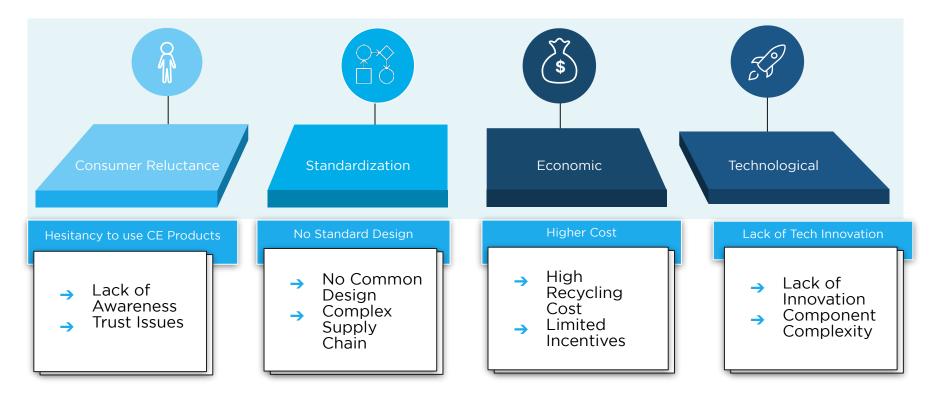
Power Train Battery Plastics

Automotive Electronics Industry at a glance





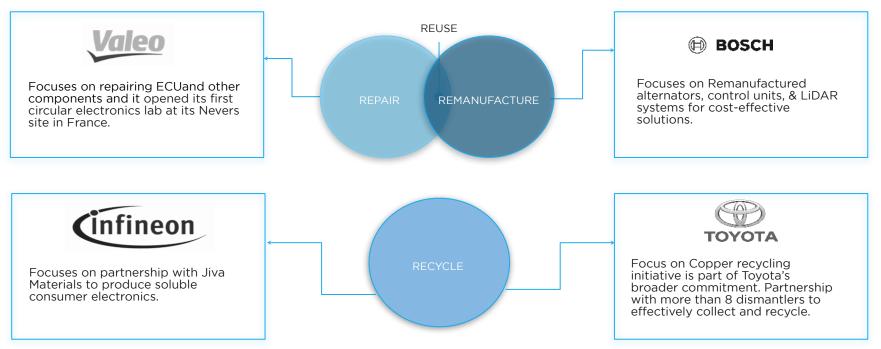
Challenges to CE Adoption in Automotive Electronics for the Industry



Overcoming consumer reluctance, standardization issues, high costs, and technological gaps is critical for accelerating Circular Economy adoption in automotive electronics.

Solutions are being driven by Innovative CE Approaches in Automotive Electronics

Companies are running Reuse (Repair and Remanufacture) and Recycle Programs for Electronic Components to drive Circular Economy

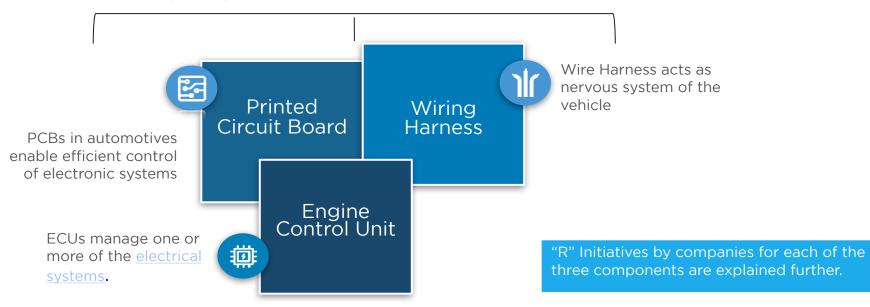




It's difficult for electronics as a whole system to close the CE loop, however above companies are using some R Programs to integrate relevant electronic component in a R Program (Circular Economy)

Deep Dive into High-Impact Automotive Electronics for Circularity

These 3 are major components inside an Electronic System of an Automobile, as these three Components make up almost 40% of the total parts in a modern automobile.

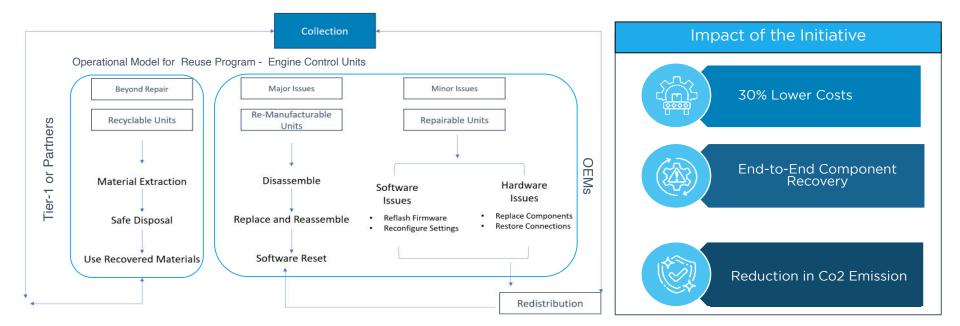


Major Components of an Electronic System of an Automobile

Companies are able to close the CE Loop for these 3 Components through respective R programs.

Initiative #1 Bosch Exchange : Re-Use Strategy for Engine Control Units

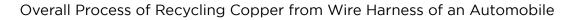
This initiative provides two solutions for defective ECUs: Fix Price Repair for all defects at a fixed cost, or 1:1 Exchange with a remanufactured replacement ECU requiring no additional programming or hardware fixes

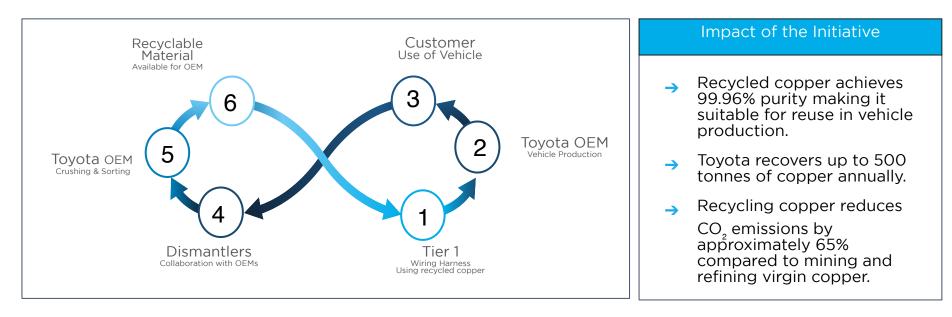


Some raw materials like Aluminium, Copper and Silicon Chips are being Recycled from below ECUs components



Initiative #2 Toyota's Copper Recycling Revolution Drives CE for Wire Harness

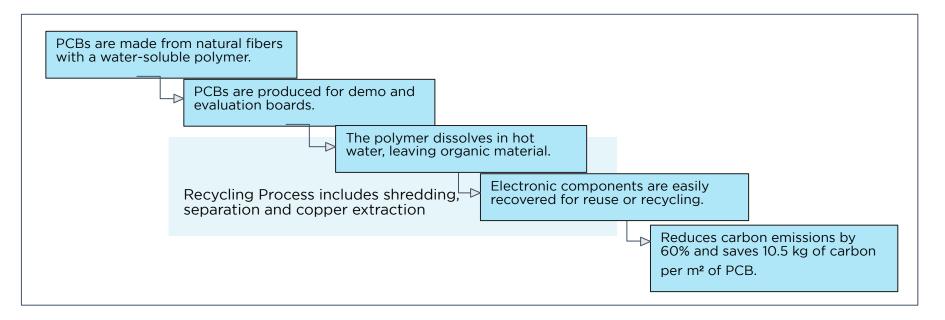




Toyota has developed a pioneering method to recycle copper from vehicle wiring harnesses, achieving a purity level of 99.96%.

Initiative #3 Recycling Technique used by Infineon Technologies for PCBs

Infineon Technologies has initiated a significant move towards sustainability by adopting Soluboard®, a recyclable and biodegradable printed circuit board (PCB), this is a great example Automotive Industry is beginning to experiment.



Replacing traditional FR-4 PCB materials with Soluboard® can lead to a 60% reduction in carbon emissions, which equates to savings of 10.5 kg of carbon and 620 g of plastic per square meter of PCB.



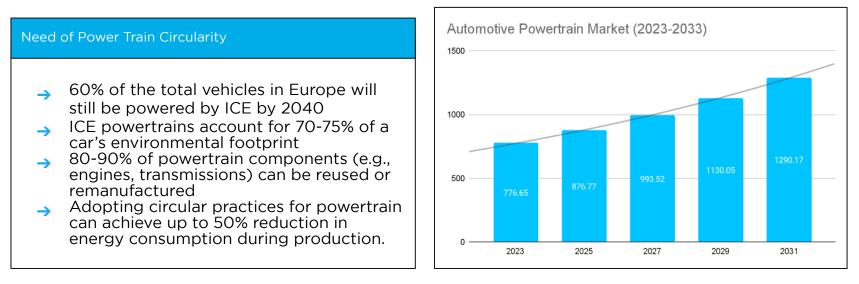
Key Component

Electronics **Power Train**

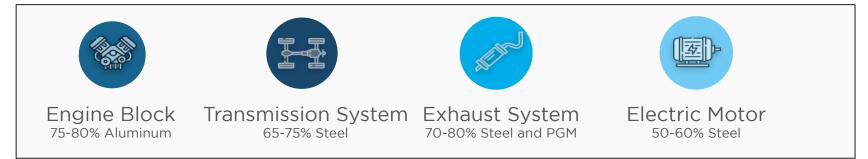
Battery Plastics

Automotive Powertrain Industry at a glance

Source



Components inside a Powertrain and raw materials which can be recycled or remanufactured



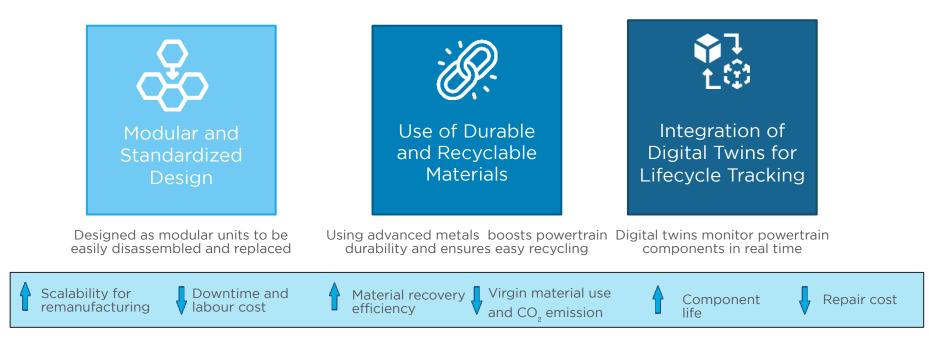
Automotive Power Trains: Major R Initiatives and their impact

	Remanufacture	Ford Recycle	•faurecia Remanufacture Service	Recycle
ш	Engine Block and Transmission System	Aluminum and Steel Raw Materials	Exhaust System Components	Platinum Group Metals
INITIATIVE	• Extends life of the component by remanufacturing.	Recycles 20 Million pound of Aluminium Scrap annually.	Remanufacture exhaust components like DPF.	BMW recycles catalytic converters, and recycles 90 % palladium.
IMPACT	 80% Less Energy Consumed 40% - 50% cost savings 	 95% reduction of GHG 30% Material Cost Savings 	 75% lesser CO₂ emissions 30% more cost- effective 3 	 90% energy saved 40% material cost saving
)		
	Engine Block and Transmission System		Exhaust System	



Circular economy initiatives in automotive powertrains deliver up to 90% energy savings and 50% cost reductions, driving sustainability and efficiency.

Robust Design of Powertrain is necessary for sustainable Automotive Industry



Adopt modular designs, standardization, and advanced technologies like digital twins, while prioritizing cost-effective, recyclable materials.



Key Component

Electronics Power Train **Battery** Plastics

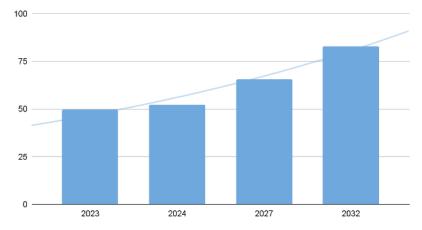
Several factors are projected to drive the growth of the battery market in the future

- Rising EV adoption
- Advancements in battery technology
- Supportive government policies
- Increased investment in sustainable
- Localized production

Market Dominance: Asia Pacific

It is vital for us to introduce circularity in this sector as we move ahead.

Automotive Battery Market (2023-2033)



Source: https://www.fortunebusinessinsights.com/automotive-battery-market-106486



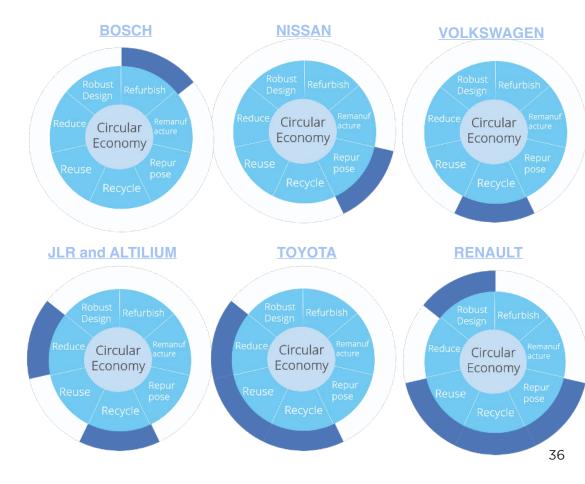
However, several roadblocks are on the way....



Companies are creating economic value through different circular economy initiatives

Recalling the Circular Economy framework, composed by the 7-Rs

Is it possible to achieve full circularity by taking inspiration from existing successful initiatives?



These initiatives create the highest impact across the 'Rs' of the CE value chain

RENAULT

Reuse: Second-Life applications: Renault repurposes used electric vehicle (EV) batteries for stationary energy storage systems.



Impact: Decreasing the need for manufacturing new batteries, leading to significant cost savings.

ΤΟΥΟΤΑ

Recycle: source Cathode Active Material (CAM) and Anode copper foil from recycling operations. This also feeds into domestic battery production.



Impact: Generates additional revenue streams from refurbished batteries and second-life applications.

BOSCH

Refurbished: Extend the life of automotive components through remanufacturing and second-life applications

BOSCH

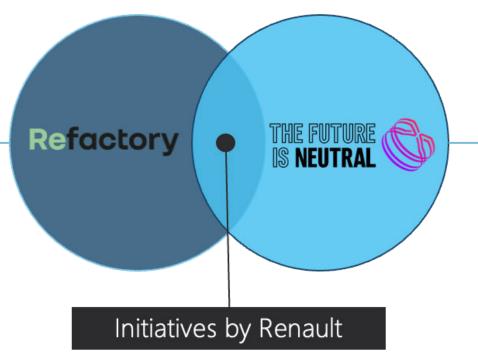
Impact: Refurbished and second-life applications provide new revenue streams and expand customer access to sustainable solutions.

Renault's initiatives are leading the change towards closing the loop in Europe

Designed to reduce waste, extend the life of vehicles and components and minimize environmental impact.

Focusing on:

- Vehicle Refurbishment
- Parts Remanufacturing
- Recycling for carbon neutrality by 2040



Aims to be the industrial and European leader in the closed-loop automotive circular economy.

Focusing on:

- Maintaining the value of parts and materials for as long as possible
- Enabling a much higher rate of recycled automotive materials



Key Component

Electronics Power Train Battery **Plastics**

Several factors cause the global automotive plastics to grow in the upcoming years



Growing demand for lightweight vehicles to enhance fuel efficiency



Advancements in sustainable and high-performance plastic materials

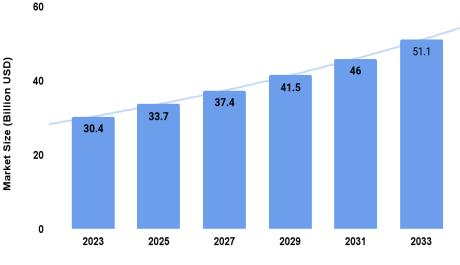


Cost-effective production and design flexibility



Increased use of plastics in interior and exterior

Automotive Plastics Market (2023-2033) - Source



Year





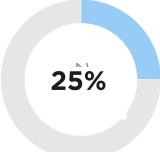






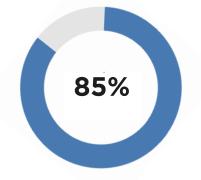


But new regulations will force suppliers to invest in new processes in the next 10 years



Recycled Content in Plastics by 2030

Minimum 25% recycled plastic in new vehicles. Encourages OEMs to revise supply chains for plastic parts.



Recyclability by Mass by 2025

Vehicles need to be reusable or recyclable to a minimum of 85 % by mass



Zero Waste to Landfill by 2035

OEMs and suppliers must adopt zero-waste processes to minimize environmental impact.



Plastics in the industry is not fully circular today, due to several loop breakages

Technological Barriers Current recycling technologies struggle with processing complex automotive plastics and mixed-material components.

Quality Degradation Recycled plastics often suffer from degradation in quality after multiple cycles, limiting their reuse in highperformance applications.

Collection & Sorting Inefficient collection and sorting processes for end-of-life vehicles (ELVs) and plastic waste hinder the supply of recyclable materials.



Design for Recycling (DfR)

Many automotive parts are not designed for easy disassembly and recycling, complicating the recycling process.

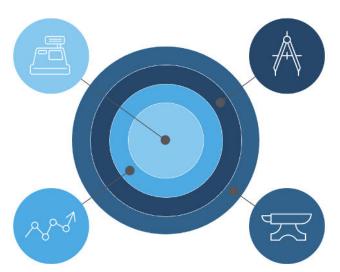
Lack of Standardization The wide variety of plastics used in vehicles complicates recycling, increasing costs and reducing efficiency.

But players across different layers are building innovative and sustainable solutions

OP mobility Focuses on recycled plastic components for automotive. Partnered with <u>TotalEnergies</u> to develop innovative recycled solutions.

Forvia

Focuses on sustainable and advanced automotive technologies. Demonstrated the use of ocean recycled plastics in automotive interiors and launched <u>MATERI'ACT</u> to achieve 70% recycled content in new plastics.



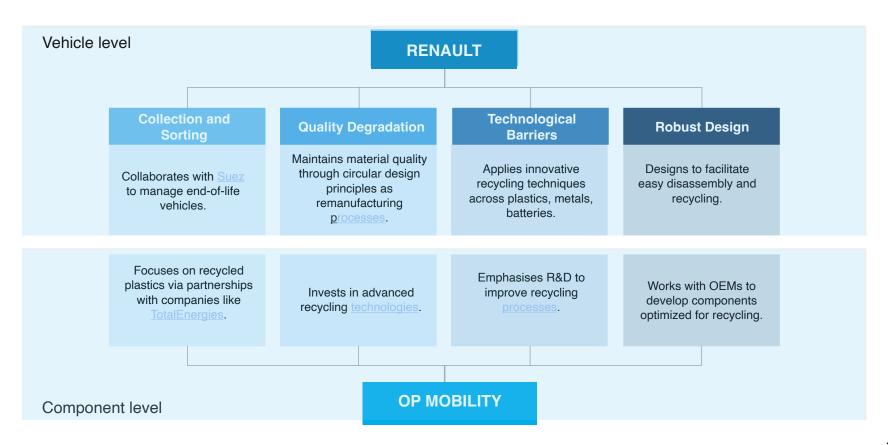
Valeo

a leading Tier 1 supplier, collaborates with OEMs, such as <u>Stellantis</u>, to develop remanufactured automotive parts utilizing recycled materials. They also launched an aftermarket sustainability program "<u>I Care 4 the</u> <u>Planet</u>"

Renault

in its <u>GAIA</u> site, created a hub for CE practices, focusing on dismantling, recycling, and remanufacturing endof-life vehicles (ELVs) and components e.g. polypropylene for bumpers.

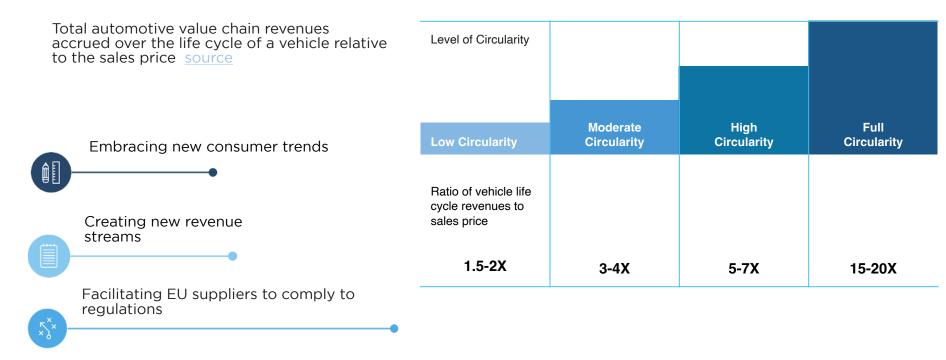
Renault and OP mobility as benchmarks to grasp how players address breaks in the loop



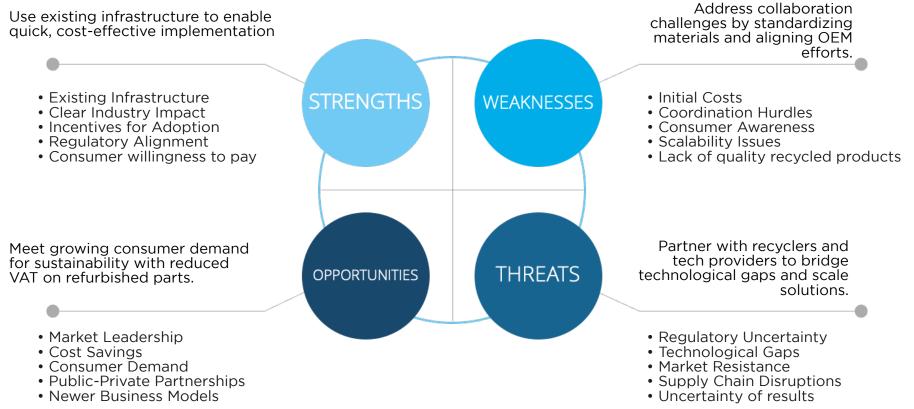


Next steps

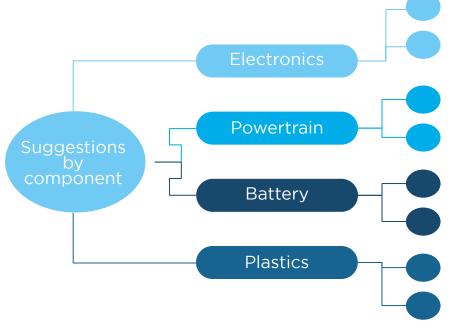
There's a need to focus on 3 major pillars to explore the complete potential



Recommendations are built on the strengths of the industry, to combat threats and capitalise on the opportunities



The various R's can be operationally implemented across various components



Robust Modular Designs for Manufacturing needs to be Implemented

Recycle smarter by adapting to innovation and leveraging the latest advancements

Reduce utilization by Implement blockchain to track powertrain components' lifecycle for traceability

Robust modular powertrain designs where components can be easily swapped, reused, or repurposed

Recover materials efficiently using traceability technologies at the formal source to monitor batteries

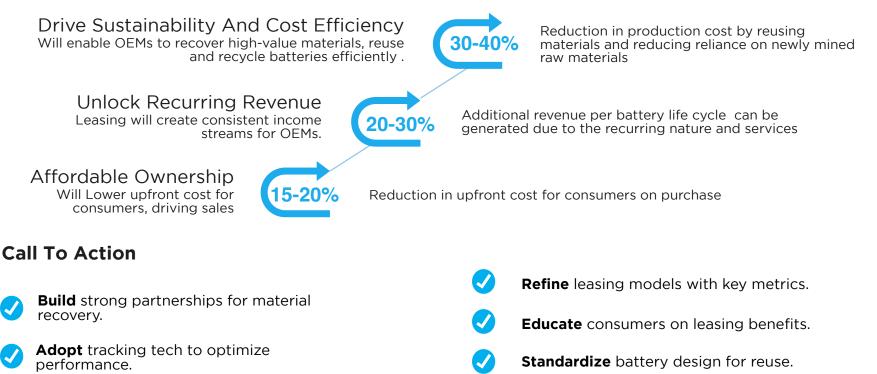
Robust design and standardization for retrofitting at the end of life of the batteries

Reuse materials by Partnering with local companies that produces plastics waste (eg. Ford with HP)

Recycling quality must be enhanced and by collaboration between Public authorities and recycling stakeholders to build consumer trust in recycled materials.

Case Study by component: Components on a leasing model to recover materials efficiently at the right source*

*The battery industry is taken into account



Recommendations for each component impact Circular Economy key drivers differently

				Hię	gh impact	Medium impact	Low Impact
Component	Operational Efficiency	Scalability	Environment al Impact	Economic Impact	Regulatory Compliance	Market Competitiven ess	Consumer Perception
Battery							
Plastics							
Electronics							
Power Train							

- Battery has strict regulatory compliance and potential cost savings from recycling and second-life applications also drive impact in environment and competitiveness
- Plastics has moderate impact due to challenges in achieving high-quality recycling and scalability, but with limited direct consumer influence
- Electronics has high impact for the increasing electronics content in cars, strong potential for operational efficiency (e.g. modular design) and regulations on hazardous material and recycling
- Powertrain has high impact due to its carbon footprint, potential for energy savings through remanufacturing but with limited direct consumer influence

Roadmap

Various elements at the value chain will make an impact at a different point in time

Push for regulatory Introduce business models Collaborate to create treatment facilities for measures to promote for material recovery while quality recycling and build focusing on robust designs material recovery by consumer trust in recycled and standardizing aligning designs and products. components to enhance remanufacturing standards. recyclability. OFM & Tier 1 Public OEM **Authorities** 3 5 2 6

OEM & Tier 1

Increase the use of renewable and recycled materials, such as bio-based steel and aluminum.

Develop standardized components to enable efficient recycling and reuse.

Global Automotive

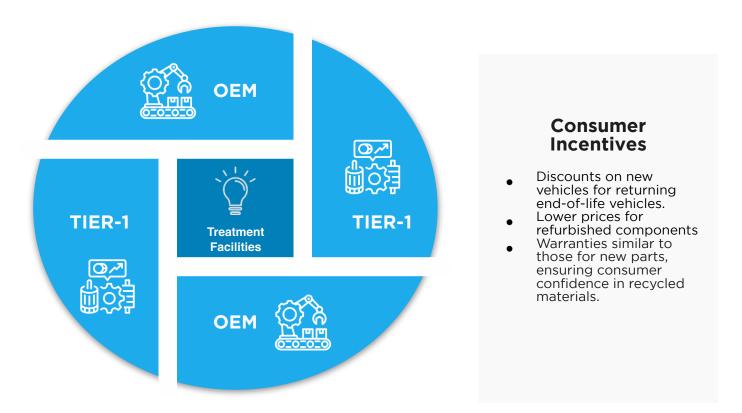
Transform authorized service centers into multiuse facilities for repair and refurbishing.

Join organizations advocating for circular economy practices.

Public Authorities

Provide incentives like tax breaks, grants, or subsidies to drive the adoption of circular practices, improve recyclability, and innovate remanufacturing techniques.

Case study: Strategic collaboration between OEM's and Tier1 for Recycling Ecosystems



Case study: Repurposing Service Centers into Multi-Utility Recycling and Refurbishment



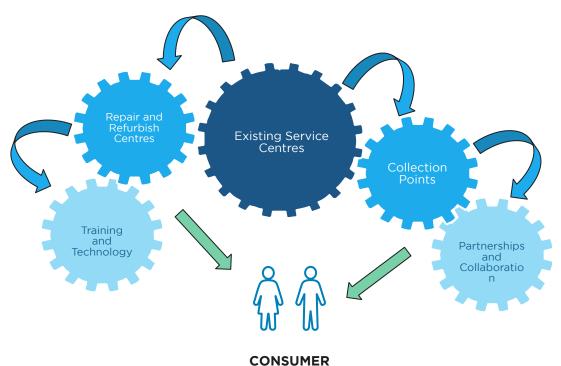
Collaborate with recyclers and technology providers to handle material recovery.



Equip service centers with tools and technologies for dismantling, sorting, and refurbishing components.



Use digital platforms to track the lifecycle of components and ensure traceability.





Build awareness and give consumers incentives to reach a partnered service centre

MER



Market Insights

Key interviews

Interview insights from testimonials of the industry

"With only 15-17% of vehicle materials recycled, particularly plastics and copper, success hinges on increasing recycled components. Limited access to raw materials in Europe highlights the need to enhance recycling and reduce reliance on virgin resources."

Jean- Philippe Bahuaud - CEO of The Future is Neutral

"Achieving circularity in the automotive industry requires collaboration and shared incentives to drive collective progress and close the loop."

Catherine Leleu - Directrice Business Dev Refractory, The Future is Neutral

"Achieving circularity in the automotive industry demands collaboration and shared incentives to drive progress and close the loop."

CEO - Prominent Battery Solutions Organization

Key Takeaways



Prioritize Batteries: Localize black mass refining; innovate recyclable designs



Boost Material Recovery: Advance technologies for plastics, copper, and metals



Only 15-17% of vehicle materials are recycled.



Success depends on increasing recycled components.



Collaborate for Scale: Build joint ventures across sectors to accelerate circularity

Interview insights from testimonials of the industry

"Drive the circular economy by fostering collaboration among OEMs, suppliers, and policymakers, implementing incentives like lower VAT on recycled products, and addressing both IC vehicles and EV components for a sustainable automotive future."

Alain Nay - Directeur des pôles APV et Economie Circulaire @ Mobilians

"Though circular battery design involves initial costs, it offers long-term benefits such as lower lifecycle costs, sustainability, and resilience, with direct recycling preserving high-value components. The biggest challenge for small volumes lies in the handling of the batteries, which is why local recycling management is preferred. Optimizing the initial stages of the recycling process is crucial to ensure the final product's quality, allowing it to either re-enter the battery supply chain or be used for other purposes."

Anonymous- Ph.D Life Cycle Assessment Battery @ Automotive Company

Company

"Renault prioritizes electrification and battery performance to extend life and enable second-life uses. Through 'Robust Design' and sustainable innovations, Renault reduces waste, enhances efficiency, and drives competitive differentiation."

Bruno R.S De Camargo - Ex-Engineering Lead @ Renault Group

Key Takeaways



Circular battery design reduces lifecycle costs and enhances sustainability



Boost Material Recovery: Direct recycling preserves high-value components



Focus on battery performance and second-life uses



Drives competitiveness through sustainable innovation.



Only 20 parts of the car is able to be remanufactured, refurbished, reused in France.



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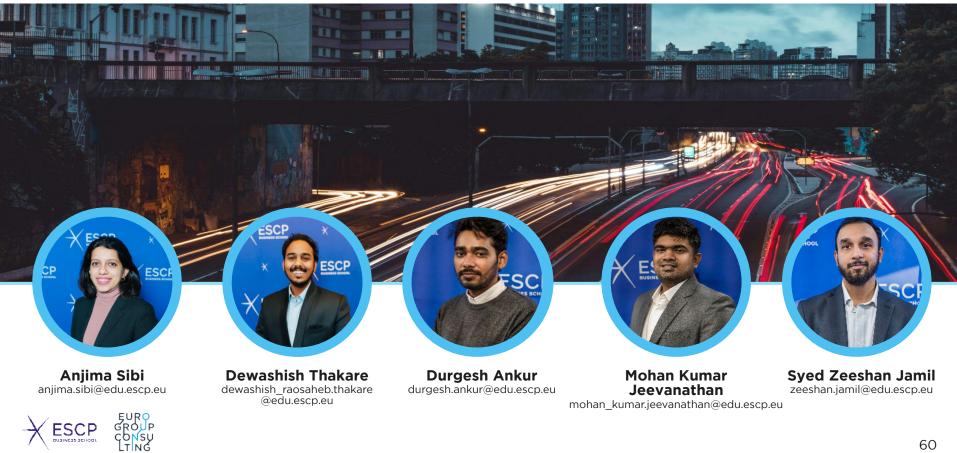
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